

**Financial Statements of**

**CHRISTIAN BLIND MISSION INTERNATIONAL  
o/a cbm Canada**

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**June 30, 2013 and 2012**

**NETHERCOTT & COMPANY**  
Chartered Accountants

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**INDEPENDENT AUDITORS' REPORT**

To the Members  
CHRISTIAN BLIND MISSION INTERNATIONAL o/a cbm Canada

We have audited the accompanying financial statements of CHRISTIAN BLIND MISSION INTERNATIONAL, which comprise the statements of financial position as at June 30, 2013, June 30, 2012 and July 1, 2011, and the statements of operations, changes in fund balances and cash flows for the years ended June 30, 2013 and June 30, 2012, and a summary of significant accounting policies and other explanatory information.

*Management's Responsibility for the Financial Statements*

Management is responsible for the preparation and fair presentation of these financial statements in accordance with Canadian accounting standards for not-for-profit organizations, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

*Auditors' Responsibility*

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with Canadian generally accepted auditing standards. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained in our audits is sufficient and appropriate to provide a basis for our audit opinion.

*Opinion*

In our opinion, the financial statements present fairly, in all material respects, the financial position of CHRISTIAN BLIND MISSION INTERNATIONAL as at June 30, 2013, June 30, 2012 and July 1, 2011, and the results of its operations and its cash flows for the years ended June 30, 2013 and June 30, 2012 in accordance with Canadian accounting standards for not-for-profit organizations.



Chartered Accountants  
Licensed Public Accountants

North York, Ontario  
September 28, 2013

CHRISTIAN BLIND MISSION INTERNATIONAL o/a cbm Canada  
 Statements of Financial Position  
 As at June 30, 2013, June 30, 2012, and July 1, 2011

	June 30, 2013			June 30, 2012	July 1, 2011
	Operating Fund	Restricted Fund	Capital Fund	Total	Total
<b>ASSETS</b>					
<b>Current</b>					
Cash and investments	\$ 2,664,329	\$ 5,400,179	\$ -	\$ 8,064,508	\$ 7,081,894
Amounts receivable	933,808	-	-	933,808	1,623,441
Prepaid expenses	26,253	-	-	26,253	28,301
	<u>3,624,390</u>	<u>5,400,179</u>	<u>-</u>	<u>9,024,569</u>	<u>8,733,636</u>
<b>Donations-in-kind</b>					
Capital assets (Note 4)	1,022,911	-	1,481,860	1,022,911	3,609,828
	<u>-</u>	<u>-</u>	<u>1,481,860</u>	<u>1,481,860</u>	<u>1,367,333</u>
	<u>\$ 4,647,301</u>	<u>\$ 5,400,179</u>	<u>\$ 1,481,860</u>	<u>\$ 11,529,340</u>	<u>\$ 13,710,797</u>
<b>LIABILITIES AND FUND BALANCES</b>					
<b>Current</b>					
Accounts payable and accrued liabilities	\$ 269,408	\$ -	\$ -	\$ 269,408	\$ 177,735
Funds held for projects (Note 5)	4,322,911	-	-	4,322,911	5,665,653
	<u>4,592,319</u>	<u>-</u>	<u>-</u>	<u>4,592,319</u>	<u>5,843,388</u>
<b>Non-current</b>					
Annuitants and trusts					
Gift annuities	-	2,003,919	-	2,003,919	2,561,286
Trust agreements	-	456,933	-	456,933	454,575
Deferred income	-	562,604	-	562,604	1,137,871
	<u>-</u>	<u>3,023,456</u>	<u>-</u>	<u>3,023,456</u>	<u>4,153,732</u>
<b>Fund Balances</b>					
Invested in capital assets	4,592,319	3,023,456	-	7,615,775	9,997,120
Externally Restricted (Note 6)	-	-	1,481,860	1,481,860	1,367,333
Unrestricted	54,982	-	-	54,982	2,267,684
	<u>54,982</u>	<u>2,376,723</u>	<u>-</u>	<u>2,376,723</u>	<u>78,660</u>
	<u>\$ 4,647,301</u>	<u>\$ 5,400,179</u>	<u>\$ 1,481,860</u>	<u>\$ 11,529,340</u>	<u>\$ 13,710,797</u>

Approved by the Board of Directors




The accompanying notes are an integral part of these financial statements.

**CHRISTIAN BLIND MISSION INTERNATIONAL o/a cbm Canada**  
**Statements of Operations**  
**Years ended June 30, 2013 and 2012**

	2013			2012	
	Operating Fund	Restricted Fund	Capital Fund	Total	Total
<b>REVENUE</b>					
Contributions	\$ 9,038,932	\$ -	\$ -	\$ 9,038,932	\$ 10,414,879
Donations-in-kind	10,466,717	-	-	10,466,717	7,967,987
Bequests - designated	114,013	-	-	114,013	57,000
- undesignated	2,038,518	-	-	2,038,518	1,546,873
Endowment income	47,243	104,717	-	151,960	43,983
Annuity and trust income	742,754	-	-	742,754	526,673
Grants - CIDA	-	-	-	-	562,687
Investment income	8,750	-	-	8,750	9,482
Other	236,534	-	-	236,534	386,541
	<u>22,693,461</u>	<u>104,717</u>	<u>-</u>	<u>22,798,178</u>	<u>21,516,105</u>
<b>EXPENDITURE</b>					
International Programs					
Prevention	1,728,642	-	-	1,728,642	4,052,344
Cure	4,667,273	-	-	4,667,273	1,144,855
Care	10,890,331	-	-	10,890,331	10,752,563
	<u>17,286,246</u>	<u>-</u>	<u>-</u>	<u>17,286,246</u>	<u>15,949,762</u>
Canadian Programs					
Educational and Spiritual including Talking Book Library	2,117,616	-	-	2,117,616	2,229,911
	<u>19,403,862</u>	<u>-</u>	<u>-</u>	<u>19,403,862</u>	<u>18,179,673</u>
Supporting Ministries					
Fundraising / marketing (Note 10)	1,893,929	-	-	1,893,929	1,967,791
General and Administrative Support (Note 10)	1,229,700	-	-	1,229,700	1,149,474
Amortization	-	-	134,376	134,376	155,590
	<u>3,123,629</u>	<u>-</u>	<u>134,376</u>	<u>3,258,005</u>	<u>3,272,855</u>
	<u>22,527,491</u>	<u>-</u>	<u>134,376</u>	<u>22,661,867</u>	<u>21,452,528</u>
Excess (deficiency) of revenue over expenditure before interfund transfers	165,970	104,717	(134,376)	136,311	63,577
Interfund transfer during the period (Note 3)	(150,750)	-	150,750	-	-
<b>Excess of revenue over expenditure for the period</b>	<u>\$ 15,220</u>	<u>\$ 104,717</u>	<u>\$ 16,374</u>	<u>\$ 136,311</u>	<u>\$ 63,577</u>

The accompanying notes are an integral part of these financial statements.

**CHRISTIAN BLIND MISSION INTERNATIONAL o/a cbm Canada**  
**Statements of Changes in Fund Balances**  
**Years ended June 30, 2013 and 2012**

	2013			2012
	Operating Fund	Restricted Fund	Capital Fund	Total
Fund balances, beginning of the period	\$ 39,762	\$ 2,272,006	\$ 1,465,486	\$ 3,777,254
Excess of revenue over expenditure for the period	15,220	104,717	16,374	136,311
<b>FUND BALANCES, END OF THE PERIOD</b>	<b>\$ 54,982</b>	<b>\$ 2,376,723</b>	<b>\$ 1,481,860</b>	<b>\$ 3,913,565</b>
				<b>\$ 3,713,677</b>

**CHRISTIAN BLIND MISSION INTERNATIONAL o/a cbm Canada**  
**Statements of Cash Flows**  
**Years ended June 30, 2013 and 2012**

	<u>2013</u>	<u>2012</u>
<b>CASH PROVIDED BY (USED IN):</b>		
<b>Operating activities</b>		
Excess of revenue over expenditure for the period	\$ 136,311	\$ 63,577
Items not affecting cash		
Amortization of capital assets	<u>134,376</u>	<u>155,590</u>
	270,687	219,167
Changes in non-cash operating working capital items		
Amounts receivable	1,076,603	(386,970)
Prepaid expenses	5,241	(3,193)
Donations-in-kind	1,392,078	1,194,839
Accounts payable and accrued liabilities	(51,480)	143,153
Funds held for projects	(2,544,284)	1,201,542
Gift annuities	(379,998)	(177,369)
Trust agreements	(9,934)	12,292
Deferred income	<u>(65,317)</u>	<u>(509,950)</u>
	(306,404)	1,693,511
<b>Investing activities</b>		
Purchase of capital assets	<u>(150,750)</u>	<u>(253,743)</u>
<b>INCREASE/(DECREASE) IN CASH AND EQUIVALENTS FOR THE PERIOD</b>	(457,154)	1,439,768
<b>Cash and equivalents, beginning of the period</b>	<u>8,521,662</u>	<u>7,081,894</u>
<b>CASH AND EQUIVALENTS, END OF THE PERIOD</b>	<u>\$ 8,064,508</u>	<u>\$ 8,521,662</u>

**CHRISTIAN BLIND MISSION INTERNATIONAL o/a cbm Canada**  
**Notes to the Financial Statements**  
**Years ended June 30, 2013 and 2012**

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**1 Purpose of organization**

Christian Blind Mission International o/a cbm Canada (the "Mission") is a religious, charitable, not-for-profit corporation without share capital, registered by Canada Revenue Agency for tax receipting purposes. The financial statements present the financial position and results of operations conducted by the Canadian organization world-wide.

The Mission is an international Christian development organization, committed to improving the quality of life of persons with disabilities in the poorest countries of the world.

**2 Summary of significant accounting policies**

*Change in accounting standards*

On July 1, 2012, the Mission adopted Canadian accounting standards for not-for-profit organizations in Part III of the Canadian Institute of Chartered Accountants' Handbook. These are the first financial statements prepared in accordance with Canadian standards for not-for-profit organizations.

In accordance with the transition provisions in Canadian accounting standards for not-for-profit organizations, the Mission has adopted the changes retrospectively, subject to certain exemptions allowed under these standards. The transition date is July 1, 2011 and all comparative information provided has been presented by applying Canadian accounting standards for not-for-profit organizations.

The impact on adoption of the new accounting standards is limited to a change in accounting policy related to endowment income. The Mission continues to recognize its endowment investments at fair value; however the unrealized gains and losses for endowments, which were previously reported directly in fund balances until realized when the cumulative gain or loss was transferred to endowment revenue, are now recognized directly in the Statement of Operations. This change has no impact on investments or total fund balances. However, this change has an impact on the Statement of Operations.

Reconciliation of the Statement of Operations as at June 30, 2012:

Excess of revenue over expenditure as at June 30, 2012, as stated in the previous year's financial statements	\$ 68,497
Net change in accumulated unrealized gains and losses on endowment investments	<u>(4,920)</u>
Excess of revenue over expenditure as at June 30, 2012, in accordance with the new standards	<u>\$ 63,577</u>

*Fund Accounting*

The Mission adopted the restricted fund method of accounting for contributions.

The operating fund reports the activity related to the operations and administration of the Mission.

The restricted fund reports the activity related to the planned giving operations of the Mission.

The capital fund reports the activity related to the capital assets of the Mission.

*Revenue recognition*

Contributions are recognized as revenue of the appropriate fund when received or receivable if the amount to be received can be reasonably estimated and collection is reasonably assured.

*Donations-in-kind*

Donations-in-kind are valued at fair value at the date of contribution and included as revenues and assets of the Mission. When distributed, donations-in-kind are expensed; and the asset is written off.

## **2 Summary of significant accounting policies (continued)**

### *Capital Assets*

The capital assets are carried at cost less accumulated amortization. Amortization is calculated based upon the estimated useful life of the assets on a straight-line basis at the following annual rates:

Building	- over 30 years
Solar equipment	- over 20 years
Furniture and other equipment	- over 5 years
Computer equipment	- over 3 years

### *Contributed Services*

Volunteer services contributed to the Mission in carrying out its operating activities are not recognized in these financial statements due to the difficulty in determining their fair value.

### *Use of Estimates*

The preparation of financial statements in accordance with generally accepted accounting principles requires the Board of Directors to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from the Board of Directors' best estimates, as additional information becomes available in the future.

### *Allocation of Expenses*

The Mission engages in international programs, Canadian programs and education, as well as fundraising programs. The Mission also incurs various general and administrative support expenses that are common to the administration of the organization and each of its programs. All costs that are allocated relate to either fundraising or general and administrative support expenses.

With respect to fundraising expenses, both the education and fundraising programs include the use of the same mailing to further the work of the Mission. Content of each mailing is designed and intended to achieve a specific educational objective. The cost of the content used directly by the education and the fundraising program is included in each program. Some of the content included in direct mail fundraising campaigns are mailed to individuals who have been identified as potential beneficiaries of the educational component of the materials. Shared costs of those specific mailings have been allocated to the fundraising and education programs on a proportional basis. Other fundraising costs are allocated proportionately on the basis of hours incurred directly in undertaking each function.

With respect to general and administrative support expenses, the appropriate basis of allocating each component expense is identified, and applied on a consistent basis each year. Corporate governance and general management expenses are not allocated; other general and administrative support expenses are allocated on the following basis:

Human resources, information technology, and accounting support service costs are allocated proportionately on the basis of the total costs of the program excluding human resources, information technology, and accounting support service costs.

Facilities costs are allocated proportionately on the basis of office space utilization.

The remaining general and administrative support expenses are allocated proportionately on the basis of hours incurred directly in undertaking each function.



**CHRISTIAN BLIND MISSION INTERNATIONAL o/a cbm Canada**  
**Notes to the Financial Statements**  
**Years ended June 30, 2013 and 2012**

**3 Interfund transfer**

During the period, the following interfund transfer was made:

	<u>Operating Fund</u>	<u>Restricted Fund</u>	<u>Capital Fund</u>
Purchase of capital assets	\$ (150,750)	\$ -	\$ 150,750

**4 Capital assets**

	<u>June 30, 2013</u>			<u>June 30, 2012</u>	<u>July 1, 2011</u>
	<u>Cost</u>	<u>Accumulated Amortization</u>	<u>Net Book Value</u>	<u>Net Book Value</u>	<u>Net Book Value</u>
Land	\$ 377,000	\$ -	\$ 377,000	\$ 377,000	\$ 377,000
Building	1,213,360	256,614	956,746	886,716	882,911
Solar equipment	66,367	6,637	59,730	63,049	-
Furniture and other equipment	210,897	183,985	26,912	30,494	26,022
Computer equipment	547,251	485,779	61,472	108,227	81,400
	<u>\$ 2,414,875</u>	<u>\$ 933,015</u>	<u>\$ 1,481,860</u>	<u>\$ 1,465,486</u>	<u>\$ 1,367,333</u>

**5 Funds held for projects**

The Mission approved projects in which it will participate and is committed to raising funds required for such purposes. Due to the concerns for currency fluctuations and the economic stability of foreign countries, the funds are remitted to the projects world-wide when required. Funds raised in 2013 awaiting transmission in the 2014 fiscal year on budgeted projects amounted to \$4,322,911 as at June 30, 2013 (\$6,867,195 in 2012 on 2013 budgeted projects, and \$5,665,653 in 2011 on 2012 budgeted projects).

The Mission monitors the financial and administrative direction and control over the projects through regional representatives reporting to the Mission.

**6 Externally restricted fund balances**

Major categories of externally imposed restrictions on fund balances are as follows:

	<u>June 30, 2013</u>	<u>June 30, 2012</u>	<u>July 1, 2011</u>
Endowments, the income from which must be used for overseas programs	\$ 2,273,730	\$ 2,265,049	\$ 2,255,806
Unrealized gains on Endowment Fund resources	102,993	6,957	11,878
	<u>\$ 2,376,723</u>	<u>\$ 2,272,006</u>	<u>\$ 2,267,684</u>

## **7 Gifts annuities and trust agreements**

### *Gift Annuities*

The Mission has entered into irrevocable gift annuity agreements with donors desirous of making a charitable donation to the Mission. Payments at guaranteed rates are made during the lifetime of the annuitant. On the death of the annuitant, the balance of funds remain the property of the Mission and are recorded as income at that time.

### *Trust Agreements*

The Mission has established revocable and irrevocable trust agreements as a form of deferred giving. Under the terms of the agreements, interest earned is paid to the donor/investor. At the time of the donor/investor's death, the principal becomes available for ministry purposes.

## **8 Line of credit**

A line of credit of up to \$1,100,000 secured by the property has been established with TD Canada Trust to provide available financing if necessary. The line of credit was not utilized as at June 30, 2013.

## **9 Financial instruments**

### *Risks and concentrations*

The Mission is exposed to various risks through its financial instruments. The more significant of financial instruments held by the Mission include cash and investments, amounts receivable, accounts payable, gift annuities and trust agreements. The Mission's Board of Directors has approved a Statement of Investment Policy that provides the guidelines for managing investments of the Mission. The following analysis provides a summary of the Mission's exposure to and concentrations of risk at June 30, 2013.

### *Interest rate risk*

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates. The entity is exposed to interest rate risk on its fixed income investments. The Mission manages this risk by staggering the terms of the investments held.

### *Currency risk*

Currency risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate as a result of changes in foreign exchange rates. The entity is exposed to the currency risk in holding assets and/or liabilities denominated in currencies other than the Canadian dollar, the Mission's functional currency, as the value of the instruments denominated in other currencies will fluctuate in accordance with the applicable exchange rates in effect.

### *Price risk*

Price risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices (other than those arising from interest rate risk or currency risk), whether those changes are caused by factors specific to the individual instrument or its issuer, or factors affecting all similar financial instruments traded in the market. The entity is exposed to price risk on its investments in equities. The Mission mitigates this risk through controls to monitor and limit concentration levels.

**CHRISTIAN BLIND MISSION INTERNATIONAL o/a cbm Canada**  
**Notes to the Financial Statements**  
**Years ended June 30, 2013 and 2012**

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**9 Financial instruments (continued)**

*Other risks*

The Mission's exposure to credit risk is limited because it does not engage in transactions directly exposed to this risk. The Mission's exposure to liquidity risk is limited because of the near-term maturity of the majority of its short-term investments.

**10 Allocation of expenses**

a) Fundraising expenses

Fundraising expenses are stated after allocation of the following amounts:

	<b>June 30, 2013</b>	<b>June 30, 2012</b>	<b>July 1, 2011</b>
International programs	\$ 65,845	\$ 63,225	\$ 65,981
Canadian programs and education	1,114,443	1,212,811	1,314,697
General and administrative support	69,352	61,660	65,816
	<u>\$ 1,249,640</u>	<u>\$ 1,337,696</u>	<u>\$ 1,446,494</u>

b) General and administrative support expenses

General and administrative support expenses are stated after allocation of the following amounts:

	<b>June 30, 2013</b>	<b>June 30, 2012</b>	<b>July 1, 2011</b>
International programs	\$ 382,251	\$ 380,082	\$ 355,104
Canadian programs and education	698,561	695,747	663,794
Fundraising	210,204	211,896	206,565
	<u>\$ 1,291,016</u>	<u>\$ 1,287,725</u>	<u>\$ 1,225,463</u>